

# Carlsberg Brewery Malaysia Berhad Company No. 9210-K

(Incorporated in Malaysia)

Interim Financial Report 31 December 2013

#### CARLSBERG BREWERY MALAYSIA BERHAD

(Company No.: 9210-K)

## CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the Quarter Ended 31 December 2013

	3 months of 31 Decem		12 months ended 31 December		
	2013 RM'000	2012 RM'000	2013 RM'000	2012 RM'000	
Revenue Operating expenses Other operating income	387,738 (312,019) 727	336,494 (289,007) 977	1,555,149 (1,321,936) 1,679	1,584,780 (1,346,263) 3,846	
Profit from operations Interest income Interest expense Share of profit of equity accounted	76,446 143 (1,474)	48,464 29 (1,141)	234,892 977 (5,318)	242,363 654 (4,971)	
associate, net of tax	1,558	1,813	5,878	7,605	
Profit before taxation Taxation	76,673 (11,729)	49,165 (8,403)	236,429 (49,809)	245,651 (51,898)	
Profit for the period	64,944	40,762	186,620	193,753	
Profit attributable To: Owner of the Company Non-controlling interests	64,043 901	40,470 292	183,925 2,695	191,632 2,121	
Profit for the period	64,944	40,762	186,620	193,753	
Profit for the period Other comprehensive (expenses)/income Foreign currency translation	64,944	40,762	186,620	193,753	
differences for foreign operations	981	245	2,839	(4,016)	
Total comprehensive income for the period	65,925	41,007	189,459	189,737	
Total comprehensive income attributable to: Owner of the Company Non-controlling interests Total comprehensive income for the	65,024 901	40,715 292	186,764 2,695	187,616 2,121	
period	65,925	41,007	189,459	189,737	
EPS - Basic (sen) - Diluted (sen)	20.95 N/A	13.24 N/A	60.16 N/A	62.68 N/A	

The condensed consolidated statement of comprehensive income should be read in conjunction with the audited financial statements for the year ended 31 December 2012 and the accompanying explanatory notes attached to the interim financial statements.



#### CARLSBERG BREWERY MALAYSIA BERHAD

(Company No.: 9210 -K)

#### CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2013

	AS AT 31.12.13 RM'000	AS AT 31.12.12 RM'000
ASSETS		
Non-current assets		
Property, plant & equipment	164,976	158,442
Other intangible assets	9,309	9,388
Other assets	-	365
Investment in an associate	40,880	34,656
Deferred tax assets	36	863
	215,201	203,714
Current assets		
Inventories	49,707	46,840
Receivables, deposits and prepayments	287,962	260,457
Current tax assets	-	451
Cash & cash equivalents	44,141	57,688
	381,810	365,436
TOTAL ASSETS	597,011	569,150
EQUITY Total equity attributable to equity holders of the Company		
Share capital	154,039	154,039
Reserves	119,687	145,000
	273,726	299,039
Non-controlling interests	10,522	7,827
Total Equity	284,248	306,866
LIABILITIES Non-Current Liabilities		
Deferred tax liabilities	17,076	20,640
Current Liabilities		
Payables and accruals	241,297	217,917
Current tax liabilities	13,968	18,727
Loans and borrowings	40,422	5,000
Č	295,687	241,644
TOTAL LIABILITIES	312,763	262,284
TOTAL EQUITY AND LIABILITIES	597,011	569,150
TOTAL EXCIT I AID DISDIBITION	377,011	307,130
Net assets per share (RM)	0.93	1.00

The condensed consolidated statement of financial position should be read in conjunction with the audited financial statements for the year ended 31 December 2012 and the accompanying explanatory notes attached to the interim financial statements.



#### CARLSBERG BREWERY MALAYSIA BERHAD

(Company No.: 9210 -K)

#### CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the Quarter Ended 31 December 2013

#### Attributable to Equity Holders of the Parent

Gro up	Share Capital RM'000	Treasury Shares RM'000	Share Premium RM'000	Foreign Exchange Reserve RM'000	Capital Reserve RM'000	Share Option Reserve RM'000	Other Reserve	Call & Put Option Reserve RM'000	Retained Earnings RM'000	Total RM'000	Non Controlling Interests RM'000	To tal R M '0 0 0
At 1January 2012	154,039	(12,043)	7,367	1,682	3,931	54	-	-	130,418	285,448	3,916	289,364
Total comprehensive income for the year	-	-	-	(4,016)	-	-	-	-	191,632	187,616	2,121	189,737
Dividends to owner of the Company	-	-	-	-	-	-	-	-	(17 1,60 1)	(17 1,60 1)	-	(17 1,60 1)
Recognition of call & put option	-	-	-	-	-	-	-	-	-	-	-	-
Others	_	-	_	-	_	92	(780)	-	(1,736)	(2,424)	1,790	(634)
At 31December 2012	154,039	(12,043)	7,367	(2,334)	3,931	146	(780)	_	148,713	299,039	7,827	306,866
At 1January 2013	154,039	(12,043)	7,367	(2,334)	3,931	146	(780)	-	148,713	299,039	7,827	306,866
Total comprehensive income for the year	-	-	-	2,839	-	-	-	-	183,925	186,764	2,695	189,459
Dividends to owner of the Company	-	-	-	-	-	-	-	-	(192,621)	(192,621)	-	(192,621)
Recognition of call & put option	-	-	-	-	-	-	-	(20,057)	-	(20,057)	-	(20,057)
Others	-	-	-	-	-	601	-	-	-	601	-	601
At 31December 2013	154,039	(12,043)	7,367	505	3,931	747	(780)	(20,057)	140,017	273,726	10,522	284,248

The condensed consolidated statement of changes in equity should be read in conjunction with the audited financial statements for year ended 31 December 2012 and the accompanying explanatory notes attached to the interim financial statements.



#### CARLSBERG BREWERY MALAYSIA BERHAD

(Company No.: 9210-K)

#### CONDENSED CONSOLIDATED CASH FLOW STATEMENT

For the Quarter Ended 31 December 2013

Tof the Quarter Ended 31 December 2013	12 months 31 Decem	
	2013 RM'000	2012 RM'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	236,429	245,651
Adjustments for:		
Non-cash items	20,617	19,338
Interest income	(977)	(654)
Interest expense	5,318	4,971
Operating profit before working capital changes	261,387	269,306
Changes in working capital:		
Inventories	(5,219)	5,866
Receivables, deposits and prepayments	(27,654)	(60,628)
Payables and accruals	2,745	29,505
Cash generated from operations	231,259	244,049
Income tax paid	(56,854)	(45,872)
Net cash generated from operating activities	174,405	198,177
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from disposal of property, plant and equipment	1,601	1,311
Proceeds from disposal of other assets	481	-
Acquisition of property, plant and equipment	(29,955)	(31,841)
Acquisition of intangible assets	(1,169)	(1,380)
Acquisition of non-controlling shareholder interests	-	(780)
Interest received	977	654
Dividend received from associate	1,700	1,667
Net cash used in investing activities	(26,365)	(30,369)
CASH FLOWS FROM FINANCING ACTIVITIES		
Dividend paid to shareholder of the Company	(192,621)	(171,601)
Interest paid	(5,318)	(4,971)
Repayment to ultimate holding company for share options		
granted to employees of the Group	(145)	(600)
Net proceeds/ (repayment) from short term borrowings	35,422	(4,947)
Net cash used in financing activities	(162,662)	(182,119)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(14,622)	(14,311)
Effect of exchange rate fluctuations on cash held	1,075	(197)
CASH AND CASH EQUIVALENTS AT 1 JANUARY	57,688	72,196
CASH AND CASH EQUIVALENTS AT 31 DECEMBER	44,141	57,688

The condensed consolidated cash flow statement should be read in conjunction with the audited financial statements for the year ended 31 December 2012 and the accompanying explanatory notes attached to the interim financial statements.



#### Notes:

## 1. Basis of Preparation

This Interim Financial Report is unaudited and has been prepared in accordance with the requirements of Malaysian Financial Reporting Standard (MFRS) 134, *Interim Financial Reporting* issued by Malaysian Accounting Standards Board, and International Accounting Standard (IAS) 34, *Interim Financial Reporting* issued by International Accounting Standards Board and paragraph 9.22 together with Part A, Appendix 9B of Main Market Listing Requirements of Bursa Malaysia Securities Berhad. This Interim Financial Report should be read in conjunction with the Group's audited financial statements for the financial year ended 31 December 2012.

## 1.1 MFRS, Amendments to MFRSs and IC Interpretation Issued But Not Yet Effective

At the date of authorisation of these financial statements, the following MFRSs, Amendments to MFRSs and IC Interpretation were issued but not yet effective and have not been applied by the Group:

MFRSs, Amendments to M	FRSs and IC Interpretation	Effective for annual period beginning on or after
Amendments to MFRS 10	Consolidated Financial Statements: Investment Entities	1 January 2014
Amendments to MFRS 12	Disclosure of Interests in Other Entities: Investment Entities	1 January 2014
Amendments to MFRS 127	Separate Financial Statements (2011): Investment Entities	1 January 2014
Amendments to MFRS 132	Financial Instruments: Presentation - Offsetting Financial Assets and Financial Liabilities	1 January 2014
Amendments to MFRS 136	Impairment of Assets - Recoverable Amount Disclosures for Non - Financial Assets	1 January 2014
Amendments to MFRS 139	Financial Instruments: Recognition & Measurement - Novation of Derivatives and Continuation of Hedge Accounting	1 January 2014
IC Interpretation 21	Levies	1 January 2014
Amendments to MFRS 1	First-time Adoption of Malaysian Financial Reporting Standards (Annual Improvements 2011-2013 Cycle)	1 July 2014
Amendments to MFRS 2	Share-based Payment (Annual Improvements 2010-2012 Cycle)	1 July 2014
Amendments to MFRS 3	Business Combinations (Annual Improvements 2010-2012 Cycle and 2011-2013 Cycle)	1 July 2014
Amendments to MFRS 8	Operating Segments (Annual Improvements 2010-2012 Cycle)	1 July 2014



**Effective for** 

## 1. Basis of Preparation (continued)

## 1.1 MFRS, Amendments to MFRSs and IC Interpretation Issued But Not Yet Effective (continued)

MFRSs, Amendments to M	FRSs and IC Interpretation	annual period beginning on or after
Amendments to MFRS 13	Fair Value Measurement (Annual Improvements 2010-2012 Cycle and 2011-2013 Cycle)	1 July 2014
Amendments to MFRS 116	Property, Plant and Equipment (Annual Improvements 2010-2012 Cycle)	1 July 2014
Amendments to MFRS 119	Employee Benefits – Defined Benefit Plans: Employee Contributions	1 July 2014
Amendments to MFRS 124	Related Party Disclosures (Annual Improvements 2010-2012 Cycle)	1 July 2014
Amendments to MFRS 138	Intangible Assets (Annual Improvements 2010-2012 Cycle)	1 July 2014
Amendments to MFRS 140	Investment Properties (Annual Improvements 2011-2013 Cycle)	1 July 2014
MFRS 9	Financial Instruments (2009)	1 January 2015
MFRS 9	Financial Instruments (2010)	1 January 2015
MFRS 9	Financial Instruments: Hedge	1 January 2015
Amendments to MFRS 7	Accounting and Amendments to MFRS 9, MFRS 7 and MFRS 139 Financial Instruments: Disclosures –	1 January 2015
	Mandatory Effective Date of MFRS 9 and Transition Disclosures	, and the second

## 2. Auditors' Report on Preceding Annual Financial Statements

The auditors' report on the financial statements for the year ended 31 December 2012 was not subject to any qualification.

## 3. Seasonal or Cyclical Factors

In line with expectation and past trends, the Group's level of operations for the fourth quarter was higher following the preceding quarter which was driven by the trade stock-up activities in the current quarter.



DATION

#### 4. Unusual Items affecting the assets, liabilities, equity, net income or cash flows

There were no unusual items affecting the assets, liabilities, equity, net income or cash flows during the current financial period under review.

### 5. Changes in Estimates

There were no significant changes in estimates that have had a material effect in the current financial period under review.

#### 6. Debt and Equity Securities

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities during the current financial period under review.

Share Buyback

During the period, there was no purchase of shares by the Company.

All shares bought back in 1999 were retained as treasury shares for the current quarter and financial year-to-date.

Call and Put Option

In conjunction with the investment undertaken in Luen Heng F&B Sdn. Bhd. ("LHFB") on 26 November 2008, Carlsberg Brewery Malaysia Berhad ("CBMB") entered into a call and put option with LHFB's corporate shareholder, Luen Heng Agency Sdn. Bhd. ("LHA"), allowing CBMB to acquire the remaining interest held by LHA or LHA to sell its interest in LHFB to CBMB, at any time after three years of the date of acquisition.

The consideration was to be based on LHFB's fair value which was to be determined by an international firm of accountants. Both parties have not exercised their rights during the year.

The estimated value of the call and put option as at 31 December 2013 was RM20,057,000.

#### 7. Dividends Paid

The amount of dividends paid during the financial period ended 31 December 2013 was as follows:-

a) In respect of the financial year ended 31 December 2012:

	<u> RM1′000</u>
Final and special single tier dividend of 58.0 sen per RM0.50 share, paid on 20 May 2013	177,334
	177,334
b) In respect of the financial year ended 31 December 2013:	
Interim single tier dividend of 5.0 sen per RM0.50	15 207
share, paid on 11 October 2013	15,287
	15,287



## 8. Operating Segments

The Group concluded that the operating segments determined in accordance with MFRS/ IFRS 8 are the same as the geographical segments as previously adopted.

Segment assets and liabilities are not included in the internal management reports nor provided regularly to the Group's Managing Director. Hence no disclosure is made.

Quarter Ended	Malaysia	Singapore	Others	Elimination	Consolidated
31 December 2013	RM'000	RM'000	RM'000	RM'000	RM'000
Geographical Segments:					
Total external revenue	295,223	92,515	-	-	387,738
Inter segment revenue	14,007	-	-	(14,007)	-
Total revenue	309,230	92,515	1	(14,007)	387,738
Profit from operations	54,694	21,752	-	-	76,446

Quarter Ended	Malaysia	Singapore	Others	Elimination	Consolidated
31 December 2012	RM'000	RM'000	RM'000	RM'000	RM'000
Geographical Segments:					
Total external revenue	239,934	96,560	-	-	336,494
Inter segment revenue	15,701	=	-	(15,701)	-
Total revenue	255,635	96,560	1	(15,701)	336,494
Profit from operations	26,066	22,398	-	-	48,464

12 months Ended	Malaysia	Singapore	Others	Elimination	Consolidated
31 December 2013	RM'000	RM'000	RM'000	RM'000	RM'000
Geographical Segments:					
Total external revenue	1,219,324	335,825	-	-	1,555,149
Inter segment revenue	54,110	1	-	(54,110)	-
Total revenue	1,273,434	335,825	1	(54,110)	1,555,149
Profit from operations	184,255	50,637	-	-	234,892

12 months Ended	Malaysia	Singapore	Others	Elimination	Consolidated
<b>31 December 2012</b>	RM'000	RM'000	RM'000	RM'000	RM'000
Geographical Segments:					
Total external revenue	1,208,928	371,061	4,791	-	1,584,780
Inter segment revenue	57,440	=	-	(57,440)	-
Total revenue	1,266,368	371,061	4,791	(57,440)	1,584,780
Profit from operations	168,991	74,708	(1,336)	-	242,363



#### 9. Material Contracts

No new material contracts were concluded during current financial period under review.

#### 10. Property, Plant and Equipment

There were no changes to the valuation of property, plant and equipment since the previous audited financial statements.

#### 11. Subsequent Events

The Board is not aware of any material event or transaction during the current financial period under review to the date of this announcement, which affects substantially the results of the operation of the Group.

## 12. Changes in Composition of the Group

There has been no change in the composition of the Group during the current financial period under review.

#### 13. Changes in Contingent Liabilities and Contingent Assets

There were no material changes in contingent liabilities or contingent assets as disclosed in the Audited Financial Statement for the financial year ended 31 December 2012.

## 14. Capital Commitments

Capital commitments for property, plant and equipment and intangibles assets not provided for in the financial statements as at 31 December 2013 are as follows:

	<u>RM'000</u>
Authorised and contracted for	779
Authorised but not contracted for	-
	779

#### 15. Financial Instruments

Derivatives

The outstanding derivative as at the end of the current period is as follows:

<b>Aluminium Hedging Contract</b>	Contract Value	Fair Value	Difference
	(RM'000)	(RM'000)	(RM'000)
<ul><li>Less than 1 year</li><li>2 to 5 years</li></ul>	16,733	15,448	(1,285)
	2,812	2,794	(18)
	19,545	18,242	(1,303)



12 months ended

0.8

### 16. Holding Company

The Directors regard Carlsberg Breweries A/S, a company incorporated in Denmark, as the holding company.

## 17. Significant Related Party Transactions

Rental expenses

**31 December 2013** RM' million Transactions with: a) Holding company: Carlsberg Breweries A/S Reimbursement of expenses 9.5 Royalties payable 31.5 Management fees payable 4.3 Purchase of materials and services 1.4 b) Related companies: Danish Malting Group A/S Purchases of materials and products 14.5 ii) Carlsberg Group Procurement AG Purchases of materials and products 8.7 Purchases of services 1.4 iii) Ha Noi Vung Tau Beer Joint Stock Company Sale of goods and services 5.7 iv) Saku Olletehase A/S Purchases of materials and products 1.3 Carlsberg Sverige AB Purchases of materials and products 0.9 vi) Slodownia Strzegom Sp.z.o.o Purchases of materials and products 0.8 vii) Carlsberg Supply Co AG Purchases of materials and products 0.8 viii) Luen Heng Agency Sdn. Bhd.



#### 18. Review of Performance

#### **Current Quarter Performance**

Compared to the corresponding quarter last year Group revenue increased by RM51.2 million or 15.2% due to increase in revenues for Malaysian operations by RM55.3 million or 23.0% while Singapore revenues declined by 4.2%.

The strong revenue growth in Malaysia was a result of trade stock-up prior to the 2014 National Budget announcement as well as improved sales due to year end festivities and successful consumer campaigns.

In Singapore, the decline in revenues was caused by the stock rationalization program and softening of demand in a competitive market.

The Group's profit before tax ended at RM76.7 million for the quarter, significantly higher by 56.0% against the same quarter last year. The performance was driven by the increase in revenues as well as lower operating cost from effective roll-out of efficiency programs.

#### Full Year Performance

The strong performance in the 4<sup>th</sup> quarter positively impacted total Group revenues for the full year which declined by RM29.6 million or 1.9% compared to same period last year.

Revenues from Malaysia operations grew by RM10.4 million or 0.9% compared to the corresponding period last year. Successful execution of consumer campaign and a positive portfolio mix development helped spur growth in revenues in an overall challenging market.

Revenues from Singapore operations declined by 9.5% largely attributed to the stock rationalization program which started in  $2^{nd}$  quarter 2013 as well as competition from cheaper parallel imported beers.

For the financial year 2013, the Group's profit before tax declined by 3.8% to RM 236.4million compared to a year earlier. The Group's profit before tax was affected by the decline in revenues in Singapore while profit for the Malaysian operations increased by 9.0% due to the revenue increase as well as lower operating costs.

#### 19. Variation of Result against the Preceding Quarter

The Group's revenue for the quarter ended 31 December 2013 increased by RM35.6 million against the preceding quarter. The growth of 10.1% was driven by strong sales from the timing of 2014 National Budget announcement, and better demand from improved market sentiment.

The Group's profit before tax increased significantly by RM24.8 million or 47.9% compared to the preceding quarter. The commendable performance was largely attributed to improved revenue but offset by higher operating expenses.

## 20. Prospects

The 2014 market conditions are expected to remain challenging. Nevertheless, the Group's financial performance is likely to be satisfactory.



## 21. Profit Forecast

The Group did not issue any profit forecast or profit guarantee in respect of the financial period under review.

## 22. Taxation

		12 months ended		
	31 Decemb	31 December		
	2013	2012		
	RM'000	RM'000		
Taxation				
- Malaysia	44,310	37,926		
- Outside Malaysia	8,243	12,544		
·	52,553	50,470		
Deferred tax	,	,		
- Malaysia	(2,712)	1,483		
- Outside Malaysia	(32)	(55)		
Tax expense	49,809	51,898		

The effective tax rate differs from the statutory tax rate of Malaysia mainly due to the consolidation of financial results from the Singapore business, which has a lower statutory tax rate.

## 23. Realised and Unrealised Profits/ Losses

	Group as at 31 December 2013 RM'000	Group as at 31 December 2012 RM'000
Total retained earnings of the Company and its subsidiaries:		
- Realised	516,916	527,575
- Unrealised	(19,334)	(17,509)
Total retained earnings of an associate:		
- Realised	23,710	16,837
- Unrealised	(5,818)	(3,782)
Less : Consolidation adjustments	(375,457)	(374,408)



### 24. Corporate Proposals

There were no corporate proposals announced but not completed at the date of this announcement.

#### 25. Borrowing and Debt Securities

Group borrowings and debt securities are as follows:

Short term – Unsecured loans	As at 31 December 2013 RM'000
Revolving credit	32,000
Overdraft	8,422
Total short term loans	40,422

#### 26. Material Litigation

There was no material litigation action since the last annual balance sheet date to the date of this report.

#### 27. Dividends

The Board of Directors propose the following dividends for shareholders' approval at the forthcoming Annual General Meeting on 24 April 2014 and if approved, to be paid on 20 May 2014.

i) Final and special single tier dividend of 56.0 sen per RM0.50 share (2012: Final and special single tier dividend of 58.0 sen per RM0.50 share)

A depositor shall qualify for entitlement only in respect of:

- a) Securities transferred into the Depositor's Securities Accounts before 4:00 p.m. on 5 May 2014 in respect of transfers;
- b) Securities deposited into the Depositor's Securities Account before 12:30 pm on 30 April 2014 in respect of securities exempted from mandatory deposit; and
- c) Securities bought on the Bursa Malaysia Securities Berhad on a cum entitlement basis according to the Rules of Bursa Malaysia Securities Berhad.

Total dividends (both declared and propose) for the current financial year amounted to 61.0 sen per share.



## 28. Earnings Per Share

## Basic earnings per share

Basic earnings per share is calculated by dividing the net profit for the period by the weighted average number of ordinary shares outstanding during the period, excluding treasury shares held by the Company:

	12 months	12 months
	ended	ended
	31 December	31 December
	2013	2012
Net Profit attributable to shareholders (RM'000)	183,925	191,632
Weighted average number of ordinary shares in issue ('000)	305,748	305,748
Basic earnings per share (sen)	60.16	62.68

## Diluted earnings per share

Not applicable.

## 29. Notes to the Statement of Comprehensive Income

	12 months ended	12 months ended
	31 December	31 December
	2013	2012
	RM'000	RM'000
Depreciation and amortisation	(24,699)	(21,874)
Property, plant and equipment write-off	(9)	(26)
Gain on disposal of property, plant and equipments	1,530	1,143
Gain on disposal of other assets	101	-
Net impairment loss on receivables	(289)	(222)
Write-off of inventories	(2,032)	(3,323)
Allowance for inventories obsolescence	(320)	(733)
Net foreign exchange (loss)/ gain	(184)	885

Other than the above and disclosed in the Statement of Comprehensive Income, there were no gain or loss on disposal of quoted or unquoted investment for the current quarter.

#### **30.** Authorisation for Issue

The interim financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the directors on **20 February 2014**.